

Appendix C - Pricing Index
 Plan B Networks, Inc
 DIR-TSO-3711

Cabling Services (price per pull) Labor Only	Zone 2
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	
0-10 Pulls	
0-150 Feet	\$85.00
151-300 Feet	\$85.00
11-50 Pulls	
0-150 Feet	\$85.00
151-300 Feet	\$85.00
51-100 Pulls	
0-150 Feet	\$82.00
151-300 Feet	\$82.00
101-200 Pulls	
0-150 Feet	\$80.00
151-300 Feet	\$80.00
Over 200 Pulls	
0-150 Feet	\$75.00
151-300 Feet	\$75.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls	
0-150 Feet	\$85.00
151-300 Feet	\$85.00
11-50 Pulls	
0-150 Feet	\$85.00
151-300 Feet	\$85.00
51-100 Pulls	
0-150 Feet	\$82.00
151-300 Feet	\$82.00

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Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report (cont'd)	Zone 2
101-200 Pulls	
0-150 Feet	\$80.00
151-300 Feet	\$80.00
Over 200 Pulls	
0-150 Feet	\$75.00
151-300 Feet	\$75.00
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls	
0-150 Feet	\$85.00
151-300 Feet	\$85.00
11-50 Pulls	
0-150 Feet	\$85.00
151-300 Feet	\$85.00
51-100 Pulls	
0-150 Feet	\$82.00
151-300 Feet	\$82.00
101-200 Pulls	
0-150 Feet	\$80.00
151-300 Feet	\$80.00
Over 200 Pulls	
0-150 Feet	\$75.00
151-300 Feet	\$75.00
0-10 Pulls	
0-150 Feet	\$122.00
151-300 Feet	\$122.00

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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
11-50 Pulls 0-150 Feet 151-300 Feet	
	\$105.00
	\$105.00
51-100 Pulls 0-150 Feet 151-300 Feet	
	\$97.50
	\$97.50
101-200 Pulls 0-150 Feet 151-300 Feet	
	\$90.00
	\$90.00
Over 200 Pulls 0-150 Feet 151-300 Feet	
	\$85.00
	\$85.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls 0-150 Feet 151-300 Feet	
	\$90.00
	\$90.00
11-50 Pulls 0-150 Feet 151-300 Feet	
	\$87.00
	\$87.00
51-100 Pulls 0-150 Feet 151-300 Feet	
	\$85.00
	\$85.00
101-200 Pulls 0-150 Feet 151-300 Feet	
	\$82.00
	\$82.00

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Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report (Cont'd).	Zone 2
Over 200 Pulls	
0-150 Feet	\$80.00
151-300 Feet	\$80.00
Cabling Services (price per pull) Labor & Materials	
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls	
0-150 Feet	\$160.00
151-300 Feet	\$170.00
11-50 Pulls	
0-150 Feet	\$160.00
151-300 Feet	\$170.00
51-100 Pulls	
0-150 Feet	\$160.00
151-300 Feet	\$170.00
101-200 Pulls	
0-150 Feet	\$155.00
151-300 Feet	\$160.00
Over 200 Pulls	
0-150 Feet	\$155.00
151-300 Feet	\$165.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls	
0-150 Feet	\$170.00
151-300 Feet	\$180.00
11-50 Pulls	
0-150 Feet	\$168.00
151-300 Feet	\$178.00

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Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report (cont'd).	Zone 2
51-100 Pulls	
0-150 Feet	\$160.00
151-300 Feet	\$170.00
101-200 Pulls	
0-150 Feet	\$160.00
151-300 Feet	\$170.00
Over 200 Pulls	
0-150 Feet	\$155.00
151-300 Feet	\$160.00
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls	
0-150 Feet	\$400.00
151-300 Feet	\$500.00
11-50 Pulls	
0-150 Feet	\$370.00
151-300 Feet	\$470.00
51-100 Pulls	
0-150 Feet	\$300.00
151-300 Feet	\$440.00
101-200 Pulls	
0-150 Feet	\$290.00
151-300 Feet	\$420.00
Over 200 Pulls	
0-150 Feet	\$280.00
151-300 Feet	\$400.00

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Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode	Zone 2
0-10 Pulls	
0-150 Feet	\$300.00
151-300 Feet	\$400.00
300+ Feet	\$5.50 per feet after 300 ft
11-50 Pulls	
0-150 Feet	\$275.00
151-300 Feet	\$375.00
300+ Feet	\$5.50 per feet after 300 ft
51-100 Pulls	
0-150 Feet	\$250.00
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode (cont'd)	Zone 2
151-300 Feet	\$360.00
300+ Feet	\$5.50 per feet after 300 ft
101-200 Pulls	
0-150 Feet	\$225.00
151-300 Feet	\$350.00
300+ Feet	\$5.50 per feet after 300 ft
Over 200 Pulls	
0-150 Feet	\$220.00
151-300 Feet	\$345.00
300+ Feet	\$5.50 per feet after 300 ft
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode	Zone 2
0-10 Pulls	
0-150 Feet	\$300.00
151-300 Feet	\$400.00
300+ Feet	\$5.50 per feet after 300 ft

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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode (cont'd)	Zone 2
11-50 Pulls	
0-150 Feet	\$275.00
151-300 Feet	\$375.00
300+ Feet	\$5.50 per feet after 300 ft
51-100 Pulls	
0-150 Feet	\$250.00
151-300 Feet	\$360.00
300+ Feet	\$5.50 per feet after 300 ft
101-200 Pulls	
0-150 Feet	\$225.00
151-300 Feet	\$350.00
300+ Feet	\$5.50 per feet after 300 ft
Over 200 Pulls	
0-150 Feet	220.00
151-300 Feet	345.00
300+ Feet	\$5.50 per feet after 300 ft
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls	
0-150 Feet	\$300.00
151-300 Feet	\$400.00
300+ Feet	\$5.50 per feet after 300 ft
11-50 Pulls	
0-150 Feet	\$275.00
151-300 Feet	\$375.00
300+ Feet	\$5.50 per feet after 300 ft
51-100 Pulls	
0-150 Feet	\$250.00
151-300 Feet	\$360.00

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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report (cont'd)	Zone 2
300+ Feet	\$5.50 per feet after 300 ft
101-200 Pulls	
0-150 Feet	\$225.00
151-300 Feet	\$350.00
300+ Feet	\$5.50 per feet after 300 ft
Over 200 Pulls	
0-150 Feet	\$220.00
151-300 Feet	\$345.00
300+ Feet	\$5.50 per feet after 300 ft
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.	Zone 2
0-10 Pulls	
0-150 Feet	\$210.00
151-300 Feet	\$245.00
11-50 Pulls	
0-150 Feet	\$190.00
151-300 Feet	\$225.00
51-100 Pulls	
0-150 Feet	\$175.00
151-300 Feet	\$200.00
101-200 Pulls	
0-150 Feet	\$160.00
151-300 Feet	\$190.00
Over 200 Pulls	
0-150 Feet	\$160.00
151-300 Feet	\$190.00

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Cabling Services-Standard	Service Rate Type	Zone 2
Cabling Technical Support (Hourly rate)	Standard	\$40.00
Cabling Project Manager (Hourly rate)	Standard	\$55.00
Cabling Systems Design (Hourly rate)	Standard	\$50.00
Cable Removal (Hourly rate)	Standard	\$40.00
Cabling Services-Non Standard		Zone 2
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$40.00
Cabling Project Manager (Hourly rate)	Non-standard	\$55.00
Cabling Systems Design (Hourly rate)	Non-standard	\$50.00
Cable Removal (Hourly rate)	Non-standard	\$40.00

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CATEGORY / DESCRIPTION	Manufacturer / Brand	DIR Customer Discount % off MSRP
Cabling Product Description		
Wire Management		
	PANDUIT	35.00%
Patch Panels		
	LEVITON	20.00%
	PANDUIT	35.00%
	SIEMON CO	35.00%
Fiber Boxes		
	PANDUIT	35.00%
Fiber Patch Cords		
	PANDUIT	35.00%
Face Plates		
	LEVITON	20.00%
	SIEMON CO	35.00%
	PANDUIT	35.00%
Connectors		
	LEVITON	20.00%
	SIEMON CO	35.00%
	PANDUIT	35.00%
Cabling Product Description(list additional products)		
Patch Cords		
	SIEMON CO	35.00%
	PANDUIT	35.00%
	LEVITON	20.00%
Jacks		
	SIEMON CO	35.00%
	LEVITON	20.00%
	PANDUIT	35.00%